## **SC Staffing & Consulting**

https://www.scconsultingllp.com/job/business-dev-rep/

# Business Development Representative - Part-Time, Remote

#### **Description**

Our client is seeking a part-time, remote, Business Development Representative, to be trained in person in the Reading, Pennsylvania area.

#### **Key Responsibilities**

- Call and email qualified prospects from an established leads list.
- Engage with prospects to understand their needs and pain points.
- Build rapport and nurture relationships with qualified leads.
- · Work with sales to align strategies and share insights.

#### Qualifications

- · High school diploma or equivalent.
- · Microsoft Office and Gmail proficiency preferred.
- Customer service or phone sales experience is a plus.

#### **Contacts**

Learn More About This Role: Please send your resume to <a href="mailto:resumes@scconsultingllp.com">resumes@scconsultingllp.com</a>.

#### **About SC Staffing & Consulting, Certified Woman-Owned**

SC Staffing & Consulting is a strategic staffing and consulting company with over 60 years of combined experience. Since 2007, we have been providing full recruitment services to businesses, governments, and other institutions, including long-term temporary solutions and temp-to-perm solutions.

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### Hiring organization

SC Staffing & Consulting

#### **Employment Type**

Part-time

#### Job Location

Pennsylvania Remote work possible

#### Date posted

July 8, 2024

#### APPLY NOW

**APPLY NOW** 

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